

TRADITIONAL IT vs CBM MANAGED IT

The chart below is a snapshot of the significant benefits of Managed IT - benefits you can't replicate when a traditional, break-fix support model is used. The benefits are across the board, from improvements in productivity and security to proactive monitoring and maintenance that reduces downtime and risk of failure.

TRADITIONAL IT ▼ CBM MANAGED IT ▼

PRODUCTIVITY

System is optimized automatically and regularly so issues don't occur; they're prevented with ongoing "checks" and resolved immediately

?? MAYBE

✓ YES

Proactive identification of equipment nearing the end of its lifecycle means no downtime due to failed or outdated equipment

?? MAYBE

✓ YES

Automatic alerts of computers having issues keep equipment and employees working at peak performance

?? MAYBE

✓ YES

Instant off-site data recovery means no time or effort searching for "lost" files

?? MAYBE

✓ YES

Tools and solutions available enhance productivity and streamline processes

?? MAYBE

✓ YES

MONITORING

Remote alert system relays information about issues; risks are eliminated and others are addressed immediately

?? MAYBE

✓ YES

24/7/365 monitoring of internet/speeds, printers, phones, websites and others; if issues arise, work directly with vendors to resolve

✗ NO

✓ YES

Helpdesk operations provides experienced IT professionals who can resolve issues

✗ NO

✓ YES

STAFFING

Support is always available, eliminating reliance on an internal team that may not be available when needed most

✗ NO

✓ YES

SECURITY

No risk of reduced productivity due to systems failing (email server, CRM system, financial applications, etc.) because backups are performed automatically and regularly

? PROBABLY

✓ YES

Security updates are installed automatically and remotely so data is protected, with minimal risk of costly breaches

✗ NO

✓ YES

Cloud replication of all data, and recovery service when needed, so no loss of data when things like natural disasters occur

?? MAYBE

✓ YES

APPROACH

A proactive, not reactive, approach that prevents fires rather than puts them out; reduces downtime and improves productivity

✗ NO

✓ YES

CONSULTING

An advisor that helps makes the most practical, economical, performance-focused decisions about your IT - for today's needs and those around the corner

? PROBABLY

✓ YES